

Create New Salesperson and Assign Salesperson Contribution

Create New Salesperson

1. Select Human Resource -> Employee

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2. Select one of the **existing employee** (for e.g. Puah Lay Teng) -> **Menu** -> click **Duplicate** to create new Employee.

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3. When duplication is made, the screen would filled up with Puah Lay Teng's details as shown below. Please change the **Salutation, Full Name, User ID** (as per User Login ID) and other particulars that are necessary. After filling up the details, click **save**.

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4. You should be able to see new employee code **EMP000005** created.

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5. Select Selling -> Salesperson -> Add child (allocate Salesperson name)

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6. Allocate Salesperson name and employee ID created earlier -> create new -> new Salesperson is created as follows.

[new_salesperson_tree.png](#)

[Isaac-Sales-person-tree.png](#)

Assign Salesperson Contribution for respective Customer

1. Select Customer -> Sales Team -> Add row to allocate relevant Salesperson -> allocate Contribution % -> Save

[contribution-allocation-in-customer.png](#)

2. When create Sales Order/Sales Invoice, sales contribution would be assigned according to the allocated contribution % from 1 above.

[Sales-order-grand-total.png](#)

For e.g. the contribution % allocated earlier was 50% to Ping and Cheah, the grand total would be allocated 50% each as shown below.

[allocated-contribution-portion.png](#)

Revision #9

Created 21 February 2019 07:20:28 by Admin

Updated 7 May 2019 03:48:17 by Admin